

### GENOVA PRODUCTS

I am a long-time subscriber. I learn something every time I digest an issue. *Sea Return* is my Pearson 530 ketch. We have cruised her extensively for the last 20 years and have had many pleasant experiences with suppliers that stand behind their products. This recent one, however, was exceptional.

For the past several years, we have wintered in Marsh Harbor, Abaco, Bahamas, where the fresh water is exceptionally hard. (It is not uncommon for a test to show

550 ppm of dissolved solids.) Water softeners can reduce the limestone/calcium in the groundwater to an acceptable level, so softeners are found at most of the marina berths.

We purchased a high-capacity Boji softener made by Genova Products ([www.genovaproducts.com](http://www.genovaproducts.com)) several years ago. We religiously recharge it with salt to keep it functioning and keep white spots off and out of our boat.

Recently, the unit developed a fatal crack along its base and leaked profusely. After several attempts at a repair, using all the available cements and solvents, I gave up and asked Genova Products for advice. Without hesitation, company representatives volunteered to supply a new unit to replace my cracked one, free of charge.

The new unit arrived within a few days. Keep in mind that we had several years of service from our original, and I was only seek-

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*Water softeners, like this regular-capacitance model by Genova Products, are handy when berthed in the Bahamas. Genova and its Boji come highly recommended by reader Bob Tetrault.*

ing advice. I can recommend this unit and company to all your readers with confidence. It works, and they stand behind their products.

Bob Tetrault

*S/V Sea Return, Pearson 530  
Portland, Maine*

### ATN TACKER

When the plastic part of the ATN Tacker I inherited when I bought my boat last year became cracked and unusable, I went shopping for a replacement at a boat show.

The ATN representative there explained that the ABS plastic in the older model was prone to cracking and offered to thread my existing strap and hardware onto a new, unbreakable polyethylene Tacker free of charge. About a week later in the mail, instead of receiving a new poly-plastic portion with my old hardware, I got a complete unit with all new hardware, including the snap shackle, at no charge. Next time I have need of something from ATN, I'll already know they stand behind their products 100 percent.

Larry Johnson

*Pain Killer, Beneteau 35s7  
San Francisco Bay, Calif.*

